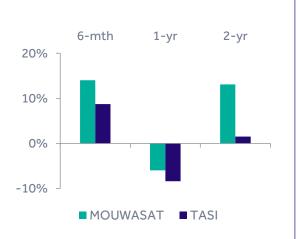
| Market Data | |
|--------------------|----------------|
| 52-week high/low | SAR 140.4/86.6 |
| Market Cap | SAR 21,800 mln |
| Shares Outstanding | 200 mln |
| Free-float | 47.5% |
| 12-month ADTV | 116,496 |
| Bloomberg Code | MOUWASAT AB |



Net Profit Impacted by Seasonality

August 16, 2023

| Upside to Target Price | 14.7% | Rating | Buy |
|-------------------------|-------|---------------|------------|
| Expected Dividend Yield | 1.6% | Last Price | SAR 109.00 |
| Expected Total Return | 16.3% | 12-mth target | SAR 125.00 |

| MOUWASAT | 2Q2023 | 2Q2022 | Y/Y | 1Q2023 | Q/Q | RC Estimate |
|------------------|--------|--------|-----|--------|-------|-------------|
| Sales | 627 | 558 | 12% | 664 | (6%) | 645 |
| Gross Profit | 292 | 258 | 13% | 328 | (11%) | 319 |
| Gross Margins | 47% | 46% | | 49% | | 49% |
| Operating Profit | 172 | 155 | 10% | 193 | (11%) | 185 |
| Net Profit | 151 | 141 | 6% | 167 | (10%) | 160 |

(All figures are in SAR mln)

- Mouwast's topline increased +12% Y/Y but declined -6% Q/Q to SAR 627 mln, in line with our forecast. For the quarter, inpatient revenues declined by -9% Q/Q while outpatient revenues followed the same pattern with a decline of -3% Q/Q. We also witnessed a decrease of -3% Q/Q in pharmaceutical revenues. The decline Q/Q was due to the seasonality of this quarter, as it coincided with the holy month of Ramadan, Eid Al-Fitr holidays and Eid Al-Adha holidays, which impacted the topline more than we had expected.
- Moving forward, we expect healthy growth in topline as the Y/Y rise shows an increase in the number of outpatient visits and
 an increase in occupancy rates in inpatient departments, continued performance improvement of newly specialized
 resources and enhancement of operating efficiency, along with higher other revenues.
- Gross profit increased by +13% Y/Y but is down -11% Q/Q to SAR 292 mln, with gross margins contracting to 47% this
 quarter compared to 49% in the preceding quarter but higher than 46% in 2Q2022. Net margins declined by approximately 1% on both yearly and quarterly basis to 24% this quarter.
- Net profit was recorded at SAR 151 mln for 2Q (+6% Y/Y, -10% Q/Q), below our estimate of SAR 160 mln and market consensus of SAR 158 mln on the back of seasonality of the current quarter. The stock now trades below our adjusted target price. We slightly reduce our target price to SAR 125.00 but upgrade the stock rating to a Buy as we like the growth story. The 1.6% dividend yield is decent.

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Disclaimer

Stock Rating

| Buy | Neutral | Sell | Not Rated |
|--|--|--------------------------------------|--------------------------|
| Expected Total Return Greater than +15% | Expected Total Return between -15% and +15% | Expected Total Return less than -15% | Under Review/ Restricted |

The expected percentage returns are indicative, stock recommendations also incorporate relevant qualitative factors For any feedback on our reports, please contact research@riyadcapital.com

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